



Field
Update



May 20, 2010
Number: 0249

Aviva asks YOU...

Would you like to know how to speed up your application-to-paid process?

Below are the most common causes that slow down the application-to-paid process:

Application Submission Process – Keep it rolling by providing:

- Signatures
- Date of birth
- Drivers License number
- Product/face amount information
- Pending Agent Code in restricted states

Help the Underwriter to move the process along by providing:

- A completed Agent Report
- Answers to questions 9-13 on application
- Completion of page 3 of application when ParaMed is not required

Finish it up with Requirements!

- Complete Agent appointment
- Use correct application; state specific and/or correct company version
- Use state specific forms – ILSA for NJ and MN consent order forms
- Need signed illustration or certificate in lieu of (permanent products only)
- Need signed replacement form, if required
- Miscellaneous forms as needed – Trust Verification, Non-Resident, Employer Owned, etc.
- Issue instructions match product on application

Remember, to help expedite your business be sure to answer all application questions in detail.